



EXHIBIT A - Articulation Agreement Guide
Henry Ford College
Associate of Business (AB) in Business Administration with
University of Michigan - Dearborn
Bachelor of Business Administration (BBA)
Effective: June 1, 2022 to May 31, 2027



To be admitted to UM-Dearborn with recognition of the articulation agreement, HFC students must: complete all of the courses listed below before transferring to UM-Dearborn, receive a minimum grade of “C”/2.0 in all courses, achieve a minimum transfer GPA of 2.70, and receive certification of both the Michigan Transfer Agreement and Associate of Business in Business Administration on their community college transcript.

**REQUIRED COURSES TO BE TAKEN AT
HENRY FORD COLLEGE**

**ARTICULATION OF THOSE COURSES AT
UNIVERSITY OF MICHIGAN-DEARBORN**

Michigan Transfer Agreement - 30 credits

English Composition/Communication

ENG 131, Introduction to College Writing	3
ENG 132, College Writing and Research or ENG 135, Business and Technical Writing	3

COMP 105, Writing & Rhetoric I
COMP 106, Writing & Rhetoric Writing I or COMP 270, Technical Writing

Humanities & Fine Arts

PHIL 131, Introduction to Logic	3
Course from Humanities & Fine Arts ¹	3-4

PHIL 233, Critical Thinking Humanities and Arts
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Mathematics

MATH 115, 150, 165, or 175, CollAlg/Fin/PCalc	4-5
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MATH 104,150X or105, Col Alg/Finite/PreCalc

Natural Sciences

One lecture course from Natural Sciences ¹	3
One lecture with laboratory from Natural Sciences ¹	4

Natural Sciences lecture Natural Science lecture with laboratory

Social Sciences

BEC 151, Principles of Macroeconomics	3
Course from Social Sciences ¹	3-4

ECON 201, Macroeconomics Social and Behavioral Analysis
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Business Major Requirements - 25 credits

BBA 131, Introduction to Business	4
BAC 131, Introduction to Financial Accounting	4
BAC 132, Introduction to Managerial Accounting	4
BEC 152, Principles of Microeconomics	3
BLW 253, Business Law and Legal Environment	4
CIS 100, Intro to Info Technology	3
SPC 131, Fundamentals of Speaking	3

BA 100, College of Business Foundations
ACC 298, Financial Accounting
ACC 299, Managerial Accounting
ECON 202, Microeconomics
LE 253, Business Law
CIS 112, Computer Literacy/Info Mgmt, fulfills ISM 120
SPEE 101, Principles of Speech Communication

Electives - 13 Credits

BBA 252, Principles of Marketing ²	3
Electives ³	4-10

MKT 252X, waives MKT 352, Prin. of Marketing Electives

Credits at Henry Ford College 62-68⁴ Credits transferred to UM-Dearborn

¹Choose courses that meet Henry Ford College’s Michigan Transfer Agreement (MTA) requirements.

²This course will be used to waive a requirement of the BBA only as part of this articulation. This is not an equivalent course.

³Refer to UM-Dearborn’s Course Transfer System to determine transferable courses.

<https://umdearborn.edu/admissions/undergraduate/transfer-students/will-my-courses-transfer/course-transfer-system>

⁴The number of credits that apply will be determined by the major chosen once admitted into the BBA. Credits apply as follows: ACCT=64; DMKT, FIN, HRM, ISM, MKT, SBM, SCM=65; GBUS =68

Note: Only HFC courses are pre-approved to meet the requirements of the articulation agreement. Non-HFC courses are subject to review by The College of Business.

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REMAINING COURSES TO BE TAKEN AT UM-DEARBORN

BBA Prerequisite Requirements 3 credits

DS 301 Introduction to Business Statistics (3)

Business Administration Core 31-32 credits

- BA 300 Career Planning & Development (1)
- BA 320 Project Management (3)
- BA 330 Managerial Communications (3)
- BA 400 Corporate Responsibility (3)
- BE 401 Managerial Economics (3)
- BPS 451 Strategic Management (3)
- DS 302 Advanced Business Statistics (3)
- FIN 401 Corporate Finance (3)
- OB 354 Behavior in Organizations (3)
- OM 300 Introduction to Operations Management (3)
- ITM 310 (3) or ACC 380/ACC381 (4) Information Systems

Major Requirements 18-21 credits

Students must complete a major in, at least, one of the following areas:

- [Accounting](#) (21)
- [Digital Marketing](#) (21)
- [Finance](#) (21)
- [Finance-Financial Management](#) (21)
- [Finance-Financial Services](#) (21)
- [General Business](#) (18)
- [General Business-Pre-Law](#) (18)
- [Human Resource Management](#) (21)
- [Information Technology Management](#) (21)
- [Information Technology Management-Information Systems Security](#) (21)
- [Marketing](#) (21)
- [Small Business Management](#) (21)
- [Small Business Management-Entrepreneurship](#) (21)
- [Supply Chain Management](#) (21)

Credits at UM-Dearborn 52-58 credits

Minimum Credits to Graduate 120 credits

Note: Each major has a link to its program page where “Major Requirements” courses and the credit hour count can be viewed. Major requirements may be categorized as “Required Courses” and a list to “Choose One Course” to fulfill degree requirements. The College of Business reserves the right to change BBA curriculum requirements. Students following this articulation guide may have alternative course requirements than those listed here, but will not be required to satisfy any additional credits beyond those in effect at the time of admission to earn a BBA.

Contact: Cathy Boatin, Transfer Specialist and Assistant Director of Academic Advising, College of Business, cboatn@umich.edu, 313-593-5460

<http://umdearborn.edu/cob/undergraduate-programs/admission/transfer-students/community-college-transfers>