

RENEWAL OF
ARTICULATION AGREEMENT BETWEEN
Henry Ford College
Associate in Business with a Business Administration major
and
University of Michigan-Dearborn College of Business
Bachelor of Business Administration, with a business major
Effective September 1, 2019 to August 31, 2021

Article I
Agreement on Principle

Henry Ford College (HFC) and University of Michigan-Dearborn (UM-Dearborn) agree to enter in to this articulation agreement ("Agreement") for students who want to complete the Associate in Business with a Business Administration major (BUSAD.AB) at HFC and transfer to UM-Dearborn to earn a Bachelor of Business Administration (BBA). Both institutions enter into this Agreement as cooperating, equal partners who shall maintain the integrity of their separate programs.

Article II
Agreement on Program Specifics

HFC and UM-Dearborn agree that any student who has satisfied the minimum requirements outlined in the attached articulation guide may transfer the course credits indicated on the guide toward a BBA Degree (with an approved business major) at UM-Dearborn. Under this Agreement, UM-Dearborn will waive the 62-hour maximum transfer credit rule and permit these students to earn the BBA degree by completing a minimum of only 52 credit hours at the four-year college level, of which at least 45 credits must be in courses offered by UM-Dearborn.

The Michigan Transfer Agreement (MTA) provisos and the BUSAD.AB requirements must be completed at HFC prior to admission to UM-Dearborn. Both the MTA and the BUSAD.AB must be posted on the official transcript.

Students following this Agreement must apply and be admitted to UM-Dearborn. HFC students will receive equal consideration with other students seeking admission and financial aid. Once admitted to UM-Dearborn College of Business, students must meet the specific criteria for admission into the BBA Program in order to declare a business major. The BBA admission and degree graduation requirements for students who follow this articulated program are included on the attached articulation guide.

Article III
Agreement on Communication

HFC and UM-Dearborn agree to cooperate in communicating with each other and with their common and respective parties concerning the established relationship between the two institutions. HFC and UM-Dearborn further agree to communicate concerning curriculum changes which affect the agreed upon relationship between articulated programs at the respective college, and to communicate concerning the development of plans which might lead to future opportunities between the two institutions. Communication may include the development of various kinds of publications to inform those who might benefit personally or professionally from the opportunities provided by this agreement. Faculty and staff at both institutions will share the information in this Agreement with interested and qualified students and both institutions will provide counseling and advising to students and prospective students. Each party may provide on its website a link to the partner institution's website.

To the extent permitted by applicable law, including the Family Educational Rights and Privacy Act ("FERPA"), 20 U.S.C. § 1232g, and its implementing regulations, 34 C.F.R. § 99.1 et seq., UM-Dearborn will provide data on an annual basis pertaining to admission and graduation statistics, and the aggregate performance of students having completed this agreement, to assess program effectiveness.

Article IV
Maintenance and Review Procedures

At least one administrative or faculty member from each institution will be appointed to act as agents for the implementation of this agreement, to speak for the institutions and to communicate changes to respective advisors, counselors, and others to whom the information is pertinent. Responsibility for oversight of this Agreement rests with the Associate Dean of Business and Computer Technology at HFC and the Dean of the College of Business at UM-Dearborn. Both parties agree to communicate annually any changes in their respective programs that may affect this Agreement.

HFC and UM-Dearborn agree that responsibility for practical implementation, maintenance, and communication related to this Agreement rests with the following contacts:

At UM-Dearborn: Cathy Boatman, MPA
Transfer Specialist
19000 Hubbard Drive, 168 Fairlane Center South
Dearborn, MI 48126-2638

At Henry Ford College: Brandon Nowak
Articulation Agreement Manager
5101 Evergreen Rd, L-314 Academic Services
Dearborn, MI 48128
academicsservices@hfcc.edu

Article V
Additional Provisions

Indemnification - To the extent permitted by law, HFC and UM-Dearborn agree to indemnify and hold one another harmless from any and all claims initiated by student participants, their parents, survivors, or agents, arising from any negligent acts or omission on the part of either institution or any of their employees.

Amendment and Modification - No amendment or modification to this Agreement, including any modification or amendment of this paragraph, shall be effective unless the same is in writing and signed by all parties or their successors.

Renewal -Renewal of this Agreement will be for two (2) years unless either party notifies the other in writing by December 31 of the year preceding the last year of the agreement of their intention to renegotiate or of non-renewal of this Agreement. The parties agree to provide six (6) months written notice of termination of this Agreement. Students who began this program prior to the expiry of the effective period may use this Agreement. If this Agreement is not renewed at the end of the effective period, students who already started the program will be given an additional two years to be admitted to UM-Dearborn under the terms of the Agreement.

Discrimination. The Parties agree that they will not discriminate against any student or participant because of race, color, age, sex/gender, sexual orientation, gender identity, gender expression, religion, national origin, height, weight, marital status, disability, perceived disability, political affiliation, familial status, veteran status, genetic or other characteristic protected by law in the performance of programs and services under this Agreement, consistent with federal and state laws and with the non-discrimination policies of each Party. Neither party will discriminate against any employee or applicant for employment (with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment) because of race, color, age, sex/gender, sexual orientation, gender identity, gender expression, religion, national origin, height, weight, marital status, disability, perceived disability, political affiliation, familial status, veteran status, genetic or other characteristic protected by law.

The Parties agree that they will provide appropriate accommodations and services for all individuals with disabilities who are protected by the Americans with Disabilities Act and make sure that all of their programs are also accessible and comply with the Americans with Disabilities Act (ADA), Rehabilitation Act of 1973, and in particular, the provision that illegal discrimination by either party may be considered a material breach of this Agreement.

Disputes. The Parties agree to attempt best efforts to resolve disputes on an informal basis through meetings and discussions. Disputes that are not resolved at the informal level will be submitted to facilitation. If facilitation is unsuccessful, the Parties shall submit their dispute to binding arbitration in lieu of litigation and waive the right to file suit against the

other. The arbitration shall be conducted in Dearborn, Michigan by a mutually acceptable arbitrator who shall determine which Party(ies) shall be responsible for paying the arbitrator's fee.

Invalid Parts. If any provision of this Agreement is declared by any court of competent jurisdiction to be invalid for any reason, such invalidity shall not affect the remaining provisions. On the contrary, such remaining provisions shall be fully severable, and this Agreement shall be construed and enforced as if such invalid provisions never had been inserted in this Agreement.

Enforcement and Governing Law. All matters relating to the validity, interpretation, performance or enforcement of this Agreement, and any claims arising from or related to this Agreement, will be governed by and construed in accordance with the laws of the United States of America, State of Michigan, without regard to the principle of conflict of laws.

Entire Agreement. This Agreement embodies the entire agreement of the Parties and supersedes all other verbal and/or written agreements, warranties, representations, or understandings entered into by the Parties and may only be modified by a written amendment executed by authorized signatories of both Parties.

Counterparts. This Agreement may be executed in counterparts which, when combined, shall constitute the entire agreement.

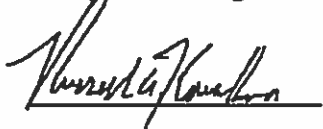
SIGNATURE PAGE TO FOLLOW

**RENEWAL OF
ARTICULATION AGREEMENT BETWEEN
Henry Ford College
Associate in Business with a Business Administration major
and
University of Michigan-Dearborn College of Business
Bachelor of Business Administration, with a business major**

Henry Ford College and the University of Michigan-Dearborn agree to the terms of this Agreement which will be effective from September 1, 2019 to August 31, 2021.

The signatories below warrant they are authorized to enter into this Agreement on behalf of their respective Parties.

Henry Ford College

 12/2/19

Russell A. Kavalhuna, J.D. Date
President

University of Michigan – Dearborn

 12-18-19

Catherine A. Davy Date
Provost and Vice Chancellor for Academic Affairs

 11/25/19

Michael Nealon, Ph.D. Date
Vice President of Academic Affairs

ARTICULATION AGREEMENT GUIDE
Effective September 1, 2019 to August 31, 2021

Henry Ford College – Associate in Business with a major in Business Administration (BUSAD.AB)
University of Michigan-Dearborn – Bachelor of Business Administration (BBA)

In order to be admitted to UM-Dearborn and be granted recognition of the articulation agreement, students must: complete all of the courses before transferring to UM-Dearborn, receive a minimum grade of “C”/2.0 in all courses, achieve a minimum transfer GPA of 2.70, and receive certification of both the Michigan Transfer Agreement and Associate in Business Administration on their community college transcript.

<u>Henry Ford College Courses:</u>		<u>Transfer to University of Michigan Dearborn as:</u>	
Michigan Transfer Agreement - 30 credits			
English Composition/Communication			
ENG 131, Introduction to College Writing	3	COMP 105, Writing & Rhetoric I	3
ENG 132, College Writing and Research or ENG 135, Business and Technical Writing	3	COMP 106, Writing & Rhetoric Writing I or COMP 270, Technical Writing	3
Humanities & Fine Arts			
PHIL 131, Introduction to Logic	3	PHIL 233, Critical Thinking	3
Course from Humanities & Fine Arts ¹	3-4	Humanities and Arts	3
Mathematics			
MATH 115, 150, 165, or 175, CollAlg/Fin/PCalc	4-5	MATH 104,150X or105, Col Alg/Finite/PreCalc	4-5
Natural Sciences			
One lecture course from Natural Sciences ¹	3	Natural Sciences lecture	3
One lecture with laboratory from Natural Sciences ¹	4	Natural Science lecture with laboratory	4
Social Sciences			
BEC 151, Principles of Macroeconomics	3	ECON 201, Macroeconomics	3
Course from Social Sciences ¹	3-4	Social and Behavioral Analysis	3
Business Major Requirements - 25 credits			
BBA 131, Introduction to Business	4	BA 100, College of Business Foundations	4
BAC 131, Introduction to Financial Accounting	4	ACC 298, Financial Accounting	4
BAC 132, Introduction to Managerial Accounting	4	ACC 299, Managerial Accounting	4
BEC 152, Principles of Microeconomics	3	ECON 202, Microeconomics	3
BLW 253, Business Law and Legal Environment	4	LE 253, Business Law	4
CIS 100, Intro to Info Technology	3	CIS 123, Intro to Comp Systems, fulfills ISM 120	3
SPC 131, Fundamentals of Speaking	3	SPEE 101, Principles of Speech Communication	3
Electives - 13 Credits			
BBA 252, Principles of Marketing ²	3	MKT 252X, walves MKT 352, Prln. of Marketing	3
Electives ³	10	Electives	10
Credits at Henry Ford College	68	Credits transferred to UM-Dearborn	68⁴

¹Choose courses that meet Henry Ford College's Michigan Transfer Agreement (MTA) requirements.

²This course will be used to waive a requirement of the BBA only as part of this articulation. This is not an equivalent course.

³Refer to UM-Dearborn's Course Transfer System to determine transferable courses.

<https://umdearborn.edu/admissions/undergraduate/transfer-students/will-my-courses-transfer/course-transfer-system>

⁴The number of credits that apply will be determined by the major chosen once admitted into the BBA. Credits apply as follows:

ACCT=64; DMKT, FIN, HRM, ISM, MKT, SBM, SCM=65; GBUS =68

Note: Only HFC courses are pre-approved to meet the requirements of the articulation agreement. Non-HFC courses are subject to review by The College of Business.

ARTICULATION AGREEMENT GUIDE
Effective September 1, 2019 to August 31, 2021

The courses listed below are the remaining requirements of the BBA, with a business major, to be completed at UM-Dearborn

BBA Prerequisite Requirements **3 credits**
DS 301 Introduction to Business Statistics (3)

Business Administration Core **31-32 credits**
BA 300 Career Planning & Development (1)
BA 320 Project Management (3)
BA 330 Managerial Communications (3)
BA 400 Corporate Responsibility (3)
BE 401 Managerial Economics (3)
BPS 451 Strategic Management (3)
DS 302 Advanced Business Statistics (3)
FIN 401 Corporate Finance (3)
OB 354 Behavior in Organizations (3)
OM 300 Introduction to Operations Management (3)
ITM 310 (3) or ACC 380/ACC381 (4) Information Systems

Major Requirements **18-21 credits**
Students must complete a major in, at least, one of the following areas:
Accounting (21)
Digital Marketing (21)
Finance (21)
Finance-Financial Management (21)
Finance-Financial Services (21)
General Business (18)
General Business-Pre-Law (18)
Human Resource Management (21)
Information Technology Management (21)
Marketing (21)
Small Business Management (21)
Supply Chain Management (21)

Credits at UM-Dearborn **52-56 credits**

Minimum Credits to Graduate **120 credits**

Note: The College of Business reserves the right to change BBA curriculum requirements. Students following this articulation guide may have alternative course requirements than those listed here, but will not be required to satisfy any additional credits beyond those in effect at the time of admission to earn a BBA.

Contact: Cathy Boatín, Transfer Specialist, College of Business, cboatin@umich.edu, 313-593-5460
<http://umdearborn.edu/cob/undergraduate-programs/admission/transfer-students/community-college-transfers>

